

# FOCUS

## Missouri

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August 4, 2006

### HEADLINE NEWS



#### **Monsees Named Executive Director of Missouri Technology Corporation**

Rob Monsees has been appointed unanimously as the Executive Director of the Missouri Technology Corporation. MTC is charged by law with being a focal point for creating better ways Missouri businesses can interface with universities in order to solve technical and productivity issues, for bringing more research funding and emphasis to Missouri universities and to help create new companies and jobs. [Read more...](#)

#### **Nearly 100 Communities One Step Closer to DREAM**

Gov. Matt Blunt announced that 98 Missouri communities responded to his invitation to become one of the state's designated DREAM (Downtown Revitalization and Economic Assistance for Missouri) communities and that all who applied will benefit from the initiative. The DREAM Initiative will designate six to ten cities as DREAM communities, but all applicants will receive technical assistance including an invitation-only seminar and training on downtown revitalization. The governor will announce this year's DREAM communities at the 2006 Governor's Conference on Economic Development, which runs from Sept. 25-27, 2006 in St. Louis. For more information about the DREAM initiative, visit [www.dream.mo.gov](http://www.dream.mo.gov). For more information regarding the Governor's Conference visit [www.missouridevelopment.org](http://www.missouridevelopment.org).



#### **Governor Encourages State Participation with DREAM Initiative**

Gov. Matt Blunt is expanding the Downtown Revitalization Economic Assistance for Missouri (DREAM) Initiative to include participation and support from the Department of Transportation and the Department of Natural Resources. The governor invites the departments to become a part of the initiative by making tools already available through their agencies available to the selected DREAM communities. Six to ten Missouri communities will be designated DREAM communities through an application process. [Read more...](#)

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### **UPCOMING EVENTS**

**September 11 - 12, 2006**  
[Trade Mission to Central Canada](#)

**September 25 - 27, 2006**  
[Governor's Conference on Economic Development](#)  
*Registration form now available!*

**October 11 - 13, 2006**  
[Governor's Conference on Workforce Development](#)  
**"Transforming Missouri's Workforce: Building New Pipelines to Prosperity"**

**November 12 - 15, 2006**  
[CoreNet Orlando](#)

### **PAST ISSUES**

[June 2006 Missouri Focus Issues](#)

[May 2006 Missouri Focus Issues](#)

## **Southeast Regional Port Authority to Receive New Ethanol Plant**

Southeast Missouri will begin construction on a third ethanol plant for the region. SEMO Milling and Ethanex Energy North America Inc. have announced plans to build a 100-million-gallon-per-year ethanol plant at the Southeast Missouri Regional Port Authority in Scott City. The plant is estimated to bring in 30-40 new jobs for the region. [Read more...](#)



**MERIC**  
TRENDSTIGHTS



### **Need a Grant?**

Need a federal grant for your group, your town, your county? [Grants.gov](#), a website featuring 26 federal agencies, over 1,000 grant programs and over \$400

billion awarded annually is a great new resource. And MERIC has helpful hints to maximize your grant-seeking. [Read more...](#)

### **Missouri Counties Economic Share 2005**

Economic share is the percentage of the state's economy accounted for by an individual county. St. Louis and Jackson counties together tallied almost a third of the state's economy in 2005, while several counties accounted for less than 0.1 percent each. St. Louis City and County and Jackson County decreased in share, while that of surrounding counties, such as St. Charles, increased - symptomatic of Mo. metro areas' continued progress.

[Read more...](#)



### **2006 NPA Funds are Available**

The Neighborhood Preservation Act program has remaining 2006 ELIGIBLE area funds available. The Department of Economic Development will be accepting applications for the remaining 2006 Eligible Area Tax Credits August 1, 2006 through August 18, 2006. The applications must be postmarked no later than August 18, 2006. Please contact our office with any questions at 573-522-8004. For application

### **SISTEM for Training Success**

In partnership with Alchemy Training Systems, the Missouri Career Centers of Joplin and Monett introduce SISTEM, a training solution that saves time and money with positive results. The One-Stop Career Centers in Southwest Missouri are leading the state in rolling out SISTEM, the Standard Industry Skills and Education media product. SISTEM incorporates competency-based

### **New Plane Navigation System Unveiled by Garmin**

By mid-2007, Garmin, an Olathe-based company, will begin offering a retrofit navigation system for airplanes on its revolutionary glass cockpit design. Garmin's glass cockpit, first released in 2004, has shipped 1,800 G1000s since then and is becoming the standard for new general aviation planes. [Read more...](#)

## **DED PRESS RELEASES**

### **QUICK LINKS**

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[Associated Industries of Missouri \(AIM\)](#)

[Missouri Enterprise Business Assistance Center](#)

[Missouri General Assembly](#)

form, [click here.](#)

### **Big Brothers and Big Sisters of Greater Kansas City Receives Tax Credits**

Big Brothers and Big Sisters of Greater Kansas City will receive \$97,237 in state tax credits to continue their services of providing high risk children from single parent families a long-term developmental relationship with a qualified adult which is managed by a professional staff member. [Read more...](#)

### **Progressive Youth Connection Receives Youth Opportunities Tax Credits**

Progressive Youth Connection will receive \$15,227 in state tax credits for their after-school and summer program at Shenandoah Elementary School, which will provide participating students with healthy snacks, 45 minutes of homework assistance and a 45-minute risk prevention activity daily. [Read more...](#)

applications into an interactive training format that provides a rich learning experience for the job seekers and incumbent worker students. SISTEM is funded by a competitive grant secured by the Southwest Missouri Workforce Investment Board that covers the initial development and usage costs. For more information visit [www.workforcezone.com](http://www.workforcezone.com).

### **FastTrac New Venture-Dislocated Worker Program**

Through funding and support from the Workforce Investment Act, the Missouri Division of Workforce Development Dislocated Worker Program and the Kauffman Foundation, University of Missouri Extension Small Business Development Center will be offering the FastTrac New Venture Program to dislocated workers at a minimal charge. Upcoming classes are scheduled in Kansas City in mid-August. Complete the attached [registration form](#).



TAKE CHARGE OF YOUR BUSINESS

**U.S. Foodservice Acquires Savage Foods**  
Savage Foods, founded in 1955, is based in Chesterfield, Mo. and was sold to U.S. Foodservice. The family-owned meat processor distributes to independent restaurants, hospitality and lodging customers and other foodservice businesses. [Read more...](#)

### **KCI Boards Over 1M Passengers**

Kansas City International Airport flew 1,002,060 passengers in June, exceeding 1 million passengers for the first time since August 2001. The 2006 June count was up 8.8 percent compared to June 2005 and is attributed to competitive air rates. [Read more...](#)

[Missouri Chamber of Commerce and Industry](#)



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**Questions or Comments?  
Please contact:**

[Julie Goss-Linder](#)  
**(573) 522-5058**

[Jane Holtsman](#)  
**(573) 522-1593**

**or email:**  
[missourifocus@ded.mo.gov](mailto:missourifocus@ded.mo.gov)



### Biotechnology Park Planned for Shawnee

A 65-acre biotechnology park in Shawnee, Ks. will help efforts to build the region's animal health sector. An animal health pharmaceutical company is being recruited by the Kansas City Area Development Council to relocate from California. The Kansas Bioscience Authority has submitted an application to become the state's first bioscience district and these districts are designed to promote biotech clustering in the state which will assist with incubator development, company relocations and other costs. [Read more...](#)

### Central Texas Cities Team Up to Lure New Business

San Marcos, Seguin and New Braunfels, three cities in Central Texas, are partnering to form the Economic Development Partnership, which hopes to market to relocating companies between Austin and San Antonio. Logistics/distribution, avionics, automotive supply and telecommunications have been identified as the industry prime targets. Plans to build a new highway have caused interest in the area to skyrocket. [Read more...](#)



### Target Plans 580 Jobs at Regional Distribution Center

Target, the second-largest general merchandise retailer, plans to open a regional distribution center northwest of Charlotte which will create 580 jobs. Target will invest at least \$90 million; North Carolina will contribute a performance-based Job Development Investment Grant worth up to \$4.4 million over 10 years; the city of Newton will add over \$1.9 million in performance-based incentives and provide a \$610,000 on-site power generator; and Catawba County will award \$1.47 million in performance-based incentives. [Read more...](#)



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### HEADLINE NEWS

#### St. Louis BIO Conference Promotes Missouri as National Hub



DED Deputy Director, Mike Mills, was a featured speaker at the Missouri Biotechnology Industry Organization (MOBIO) conference for industry and academic leaders this week. Nearly 200 attendees gathered at St. Louis University to exchange ideas and challenges in making the state a national hub for life sciences. U.S. Senators Kit Bond and Jim Talent are working to pass positive legislation for biotechnology and encourage federal investments in Missouri.

MOBIO's president and chief executive, James Greenwood, said, "All the ingredients are here. St. Louis is in the early stages, but I think the future is rosy." [Read more...](#)

#### "Show-Me Showdown" at Governor's Conference on Economic Development

Business recruitment is about competition. Are you up to a challenge? Enter your EDC in the "Show-Me Showdown" where three Missouri communities will make a presentation to a prestigious panel of experts for a hypothetical new corporate facility. This competition will be held on Tuesday, September 26 at 3:30 during the 2006 Governor's Conference on Economic Development in St. Louis. The deadline for the submission of preliminary proposals is **Friday, August 18, 2006**. [Read more...](#)



#### Missouri's Counties Continue to See Growth in Employment

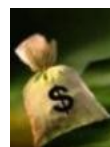


This Missouri's unemployment rate remains below the rate from one year ago and statewide stood at 4.7 percent. The unemployment rate continues to stand strong evidenced with the compared rate from one year ago of 5.3% in June 2005.

[Read more...](#)

#### Blunt Announces Over \$1.5 Million in State Tax Credits to Aid Missouri Not-for-Profit Organizations

Gov. Matt Blunt announced today the approval of \$1,591,851 in Neighborhood Assistance Program (NAP) tax credits for 11 Missouri not-for-profit organizations dedicated to providing services to Missourians. [Read more...](#)



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**September 14, 2006**  
[NAFTA Documentation & Procedures](#)

**September 20 - 24, 2006**  
[bioMonterrey06](#)  
**International Biotechnology Congress & Exhibition**

**September 25 - 27, 2006**  
[Governor's Conference on Economic Development](#)  
**Registration form now available!**

## O'Fallon Listed as a "Best Place to Live" by Money Magazine



O'Fallon, Missouri has been listed in *Money* magazine's 2006 annual poll of the "Best Places to Live" in America. Western neighboring municipalities of Lee's Summit, Mo. and Columbia, Mo. also made the list. [Read more...](#)



## Which County is Best for Seniors?



Boone, says the Missouri Senior Report, a publication and website produced by the Department of Health and Senior Services and the University of Missouri - Columbia's Office of Social and Economic Data Analysis ranking each county and the city of St Louis. Cole County ranked No. 2, Taney No. 3, Platte No. 4 and Newton No. 5. [Read more...](#)

## Missouri's Purchasing Managers' Index (PMI) Advances in July

The state's PMI score increased to 56.4 from 52.5 in June, according to the monthly Mid-American Business Conditions Survey. Missouri's score has remained above 50 for more than four years; a score greater than 50 indicates expansion, below, a sluggish economy for the next three to six months.

Economists consider the index, which measures such factors as new orders, production, supplier delivery times, backlogs, inventories, prices, employment, import orders and exports, a key economic indicator. [Read more...](#)



## Young Men's Christian Association of St. Joseph Receives Credits

Young Men's Christian Association in St. Joseph will receive \$119,600 in state tax credits for their Youth Builder program, which will reduce the number of at-risk youth who commit crimes and increase youth involved in alcohol awareness and healthy activities. [Read more...](#)



## DWD Participates in Workforce Innovations 2006

The Workforce Innovations Conference was recently held in the state of California and DWD was on hand to co-host a booth with the Kansas Department of Commerce and promote the OneKC WIRED initiative. Missouri's Re-entry Program was also nominated for a Recognition of Excellence award at the conference. Next year, Kansas City will



## Missouri Development Finance Board Update

Read highlights of the Missouri Development Finance Board activities for July. Projects include a new municipal parking lot and streetscape projects for the city of Warsaw, and the approval of up to \$50 million in tax-exempt commercial paper for the Missouri Association of Municipal Utilities (MAMU). [Read more...](#)

October 11 - 13, 2006

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[Missouri Development Finance Board](#)

[Missouri Community Betterment](#)

[Missouri Community](#)

### **State Grant to Construct a Child Advocacy Center in Camden County**

DED awarded a \$300,000 CDBG grant to Camden County for the development of Kid's Harbor Children's Advocacy Center, which will provide safe and stable living accommodations for up to 720 child victims of abuse per year. [Read more...](#)

### **State Tax Credits to Aid Lexington Senior Center**

DED approved up to \$226,834 in NAP tax credits for the Lexington Senior Center. The tax credits are expected to leverage \$324,049 in donations for the project. [Read more...](#)

### **State Grant Will Help Chariton County Health Clinic**

DED awarded a \$300,000 CDBG grant to Chariton county on behalf of the Grand River Medical Clinic New Building Construction project. The funds will allow the clinic to service their current clients and expand services; both the number of patient visits per day and equipment such as on-site x-rays. [Read more...](#)

host the national conference and Missouri is already making plans. Check [www.ded.mo.gov/wfd](http://www.ded.mo.gov/wfd) in the near future for more details. Pictured here in Missouri's booth is DWD Assistant Director Dawn Busick.



### **Call for Presentations**

The Governor's Conference on Workforce Development Call for Presentations is now available on the conference website at [www.ded.mo.gov/wfd/govconf2006](http://www.ded.mo.gov/wfd/govconf2006). You can learn about exhibit, sponsorship and advertising opportunities. The conference is October 11-13 at Tan-Tar-A Resort, Osage Beach.



### **Jefferson City: "Place Where Tech Jobs Pay the Best"**

*Forbes* magazine has compiled two rankings - the places with the overall highest-paid tech jobs in the U.S., and the places where each type of tech job commands the best pay check. Jefferson City is ranked with 890 computer programming jobs that pay an annual average wage of \$65,160. There are also 500 software and applications engineers in the Capital City who earn an average wage of \$49,400 annually. [Read more...](#)

### **St. Louis Becoming Biotech Hub**

Over the past six years, St. Louis has worked to become a biotech hub by adding \$500 million in venture capital; attracting new talent for companies such as Monsanto, Pfizer and Sigma-Aldrich Corp.; forming a partnership to attract biotech start-ups; capitalizing on research from its universities and creating two new incubators. The metro area is now home to more than 15,000 employees at 400 enterprises who work primarily in the plant and life sciences industries. [Read more...](#)

[Service Commission \(MCSC\)](#)

[Missouri Arts Council](#)

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### U.S. Manufacturers Absorbing Energy Costs



According to PriceWaterhouseCoopers' latest Manufacturing Barometer, two-thirds of U.S. industrial manufacturers are absorbing higher energy costs rather than passing them on to customers. Only 27 percent are able to pass along most or all of the increased costs. Sixty-three percent feel that rising energy costs will create a barrier to growth and the same percentage anticipates further increased energy expenses over the next year. [Read more...](#)

### St. Louis Native Sworn in as President of Export-Import Bank

James H. Lambright was sworn in last week as the 22nd chairman and president of the Export-Import Bank of the United States (Ex-Im Bank). President George W. Bush elevated Lambright to chairman and president (acting) in July 2005, and on February 13, 2006 announced that he had nominated Lambright to be President of Ex-Im Bank.



The Ex-Im Bank helps finance the sale of U.S. exports, by providing loan guarantees, export credit insurance, and direct loans. In fiscal year 2005, Ex-Im Bank authorized nearly \$14 billion in transactions, supporting almost \$17.9 billion in U.S. exports. More than \$2.6 billion of the authorization, or 2,617 transactions, directly supported U.S. small businesses as primary exporters. [Read more...](#)

### World Trade Center St. Louis - Impact Analysis Newsletter



Highlights of the July-August Manzella Trade Communications newsletter include "Chinese Currency Adjustment Is No Cure for U.S. Trade Deficit" and "Four Goals for Susan Schwab, the New U.S. Trade Representative." Enjoy this informative newsletter that brings you opportunities and risks that impact international business. [Read more...](#)



# FOCUS

## Missouri

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August 18, 2006

### HEADLINE NEWS

#### **Blunt's Efforts to Promote Math and Science in Missouri Lead to Spot on National Task Force**



Gov. Matt Blunt's ongoing efforts to promote Math, Engineering, Technology and Science (METS) learning have caught national attention. He will serve on the National Governors Association (NGA) Innovation America Task Force charged with increasing the United States' global competitiveness in the areas of math and science. [Read more...](#)

#### **Whitey Herzog Featured Speaker at Governor's Conference on Economic Development**

"Whitey Ball" is what they call his style of baseball. Well known to Missourians as one of the best managers in the game, Whitey Herzog featured speed on the base paths, sparkling defense and unconventional roster moves. In his five years with Kansas City, he won three division titles and two second-place finishes. As an 11-year Cardinals' manager, the "White Rat" won the 1982 World Series title and National League pennants in 1985 and 1987. Whitey has filled the role of an entertaining motivational speaker to the delight of audiences across the county. Always a great storyteller and student of the game, Whitey will provide you with an enjoyable time to remember. [Conference details...](#)



#### **State Revenues Exceed Expectations**



July represents the first month of the new fiscal year for the state budget, and according to the Office of Administration the state is outpacing surrounding states. With an expected 4.5% growth, the state exceeded expectations when net revenues in July totaled \$453.2 million, representing an increase of 5.3% over the previous year. [Read more...](#)

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**September 19, 2006**  
[International Contracts](#)

**September 20, 2006**  
[Export Documentation & Shipping](#)

**September 20, 21 & 27**  
**(Three-part series)**  
[Planning & Conducting International Negotiations](#)

### Three Missouri Metros Receive "Five Star Business Opportunity Metros" Status

The July-August 2006 issue of *Expansion Management* magazine showcases the 4th annual MAYOR'S CHALLENGE rankings of the overall business climate and attractiveness to growing companies from throughout the world. Kansas City (ranked No. 9 in Logistics), Columbia (ranked No. 5 for Quality of Life and No. 9 in Public Schools), and St. Louis (ranked No. 6 in Logistics) were all recognized as Five Star Metros for their attractive business climate. Jefferson City and Springfield received "Four Star Business Opportunity Metros" status. [Read more...](#)



### Department Releases Web Portal for Dislocated BRAC Workers

**BRAC** Transition

Division of Workforce Development (DWD)  
Director Rod Nunn and Missouri Economic  
Research & Information Center (MERIC) Director

Dr. Marty Romitti announced today a new website to assist workers affected by the latest round of Base Realignment and Closures (BRAC) in Missouri. [Read more...](#)



### 200,000+ Job Openings Predicted through 2007



Missouri is projected to have more than 200,000 job openings by 2007. This includes both new and replacement openings. Most openings? Cashiers, with 10,149 openings; followed by retail salespersons, 10,134. Best paid? Sales reps, at an average annual salary of \$53,220, followed by registered nurses, at \$49,690. [Read more...](#)

### How Can I Find the Right Employer?

By clicking on MERIC's employer locator. It's an interactive web page powered by infoUSA data that allows you to hone in on employers in your area by 20 different industries, by each county in Missouri, plus the City of St. Louis and by employee size - from 1-9 employees to over 250. [Read more...](#)



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September 27, 2006  
[Third Annual Economic  
Outlook Conference](#)  
Springfield, MO

October 11 - 13, 2006  
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### **State Tax Credits to Aid Marshall Nicholas Beazley Aviation Museum**

DED approved up to \$350,000 in NAP tax credits for the Marshall Nicholas Beazley Aviation Museum in Marshall. The tax credits are expected to leverage \$500,000 in donations for the project.

[Read more...](#)

### **State Grant Will Help Improve Storm Water System in Risco**

DED awarded a \$261,000 CDBG grant to the city of Risco for the construction of a storm water system by regrading existing drainage ways adjacent to the city's streets and installing new culverts in drainage ways under drives and alleys.

[Read more...](#)

### **State Tax Credits to Aid Friends of the Butler Senior Center**

DED approved up to \$136,206 in NAP tax credits for the Butler Senior Center building. The tax credits are expected to leverage \$194,580 in donations to help renovate the center, increasing the number of home-delivered meals to senior citizens to meet the growing demand.

[Read more...](#)

### **Career Fair Drew More Than 2,000 Applicants**

Target's soon-to-open Jennings, Mo. store drew more than 2,000 applicants when it hosted a two-day career fair at the Missouri Career Center-St. Louis County. Usually drawing no more than 400 job seekers, the new store's manager, Mike Cramer, came prepared with just 1,400 application forms. The new Jennings location is slated to open in early October, with up to 200 hourly workers employed. Target plans to refer any people not hired for the Jennings location to openings at other Target locations, according to Gene Gorden, director of the Career Center.

[Read more...](#)

### **Career Center Recruits for Local Business**

At least 60 new jobs will be created in Joplin with the expansion of electronics firm LaBarge, Inc. The Joplin Career Center is playing a key role in the recruitment and assessment of high quality job candidates for the expansion. It is teaming up with Crowder College to develop an in-depth hands-on training program that will teach the candidates the required skills. "We appreciate the efforts of the economic development team, including the Chamber of Commerce, City of Joplin and Missouri Department of Economic Development. This expansion would not have

### **FedEx Ground Package System Receives Enhanced Enterprise Zone Status**

DED has approved Enhanced Enterprise Zone (EEZ) status for FedEx Ground Package System, Inc. in Kansas City. The zone will allow FedEx to expand its courier operations and the new facility will provide small package transportation services to businesses and residential areas. The \$1,553,855 in EEZ tax credits will help to create 119 new jobs.

[Read more...](#)

### **Commercial Envelope to Expand in Kirksville**

The city of Kirksville recently received a CDBG Interim Financing Loan of \$1,500,000 to help Commercial Envelope Manufacturing Company create more than 61 new jobs at its local manufacturing facility. The loan will assist in the financing of new machinery and equipment as part of a \$6.7 million expansion project.

[Read more...](#)

### **Incentives Help Case New Holland Create Jobs in Cameron**

DED recently approved a \$750,000 CDBG industrial infrastructure grant to enable Case New Holland America, LLC (CNH) to invest more than \$8.4 million and create more than 172 new jobs at its Cameron operation. The grant will be used for infrastructure improvements, including the construction of a road that will benefit all

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**MISSOURI**  
DEPARTMENT OF ECONOMIC DEVELOPMENT



### **Ameren CDC Solicits Grant Applicants**

Applications for Ameren Community Development Corp.'s second 2006 cycle of grants are now available. The Ameren CDC funds projects that promote economic development and job growth in AmerenUE's electric service territory in Missouri. [Read more...](#)

been possible without their assistance," noted Terry Geisz, General Manager of the LaBarge Joplin facility.

companies in the industrial development area. [Read more...](#)

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## **GLOBAL NEWS**

### **China Trade and Investment Officer to Visit Missouri**



The Director of the Missouri Trade & Investment Office - China, Ms. Pam Giss, will be in Missouri the week of Aug. 21 - 25. She will visit St. Louis, Kansas City, Springfield and Jefferson City, and conduct one-on-one meetings with companies, local Chambers of Commerce and other international business partners. Any Missouri companies doing business with China, or interested in initiating or expanding their exporting to China, are invited to arrange meetings with Ms. Giss. She will discuss the updated China market information, as well as the assistance offered by the Missouri Trade & Investment Office - China. Contact Yan Li, International Trade Manager, at 573 751-7549 or [yan.li@ded.mo.gov](mailto:yan.li@ded.mo.gov), to schedule a meeting.

### **St. Louis Will Host World Trade Day**

"The World's Super Economies - Doing Business in China, India & the European Union" is the theme for this year's World Trade Day to be held at the Sheraton St. Louis City Centre Hotel in downtown St. Louis, September 21. The St. Louis Regional International Partnership (SLRIP), along with the Missouri District Export Council (MODEC) is organizing the event to help Missouri firms connect with international business. Registration for the day-long event is \$95. For more information, visit the [MODEC web site](#).



### **Economic Development Program Offered by TVA**



A new program launched by the Tennessee Valley Authority will help communities identify key target industries and learn how to market to those businesses. The Valley Targeted and Prepared Community Program, or TaP program, will initially be made available to three or four communities through an application process. Each city selected for the program will evaluate its resources and strengths in order to recruit specific industries. [Read more...](#)



### **GE Adds Jobs, Invests Millions**

General Electric Consumer & Industrial will ramp up production at its Appliance Park facilities in Louisville by adding jobs and investing millions. The company has begun advertising to fill 100 to 200 positions to cover 2007 retirees and will hire as many as 100 more workers to replace future retirees. Another 200 positions could also be created for new dishwasher and washing machine production. [Read more...](#)



301 W. High Street, P.O. Box 118; Jefferson City, Missouri 65102 | Tel: 866-647-3633 | Fax: 573-751-7384

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## Missouri

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August 25, 2006

### HEADLINE NEWS

#### **Kansas City: A Proven Leader in Animal Health Science**



In a recent consultant's report, Kansas City has proven to be a leader in Animal Health Science, due in part to the nation's largest concentration of animal health interests in the world found between Columbia, Mo. and Manhattan, Kan. With this recognition, Kansas City hopes to further boost its economy by promoting the animal life sciences industry

within the community to attract and retain new businesses. [Read more...](#)

#### **Ninety-eight Communities Apply for DREAM**

According to Gregg Ochoa, DED Public Information Coordinator, 98 communities have applied for Governor Blunt's DREAM Initiative. Gov. Blunt's Downtown Revitalization Economic Assistance for Missouri (DREAM) will help six to ten cities get the money they need to redevelop their downtowns. The program seeks to attract private investment and business ventures through state programs and incentives. Many distressed downtown areas can thus be revitalized, providing additional revenue and career opportunities. Recipients of the DREAM Initiative will be announced at the Governor's Conference on Economic Development September 25-27 in St. Louis. [Read more...](#)



#### **Consulting Expert to Speak at Governor's Conference on Economic Development**



Dennis J. Donovan, Principal, Wadley-Donovan-Gutshaw Consulting, will provide the "Latest Corporate Location Trends and High Altitude View of Missouri's Competitiveness" on Wednesday, September 27. A geographer by trade, Donovan began his career in the location/site selection field in 1974 at Republic Steel and later at Dun & Bradstreet. He has been advising corporations on office and industrial facilities location for 32 years and has enjoyed long-term relations as a location advisor to American Express, Lucent Technologies, Lowe's, CIGNA, Dun & Bradstreet, Goldman Sachs, Hughes Communications, Merck, SITEL, Solectron/Stream, and Veritas.

Donovan has assumed a leadership position in the industry's primary trade association, CoreNet Global, where he created and teaches the organization's site selection course and was a member of CoreNet's 2010 Strategy of Place Task

COMMUNITY

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GLOBAL NEWS

#### **UPCOMING EVENTS**

**September 6, 2006**  
[INCOTERMS 2000](#)

**September 11 - 12, 2006**  
[Trade Mission to Central Canada](#)

**September 12, 2006**  
[Export Letters of Credit & Drafts](#)

**September 14, 2006**  
[NAFTA Documentation & Procedures](#)

**September 19, 2006**  
[International Contracts](#)

**September 20, 2006**  
[Export Documentation & Shipping](#)

**September 20, 21 & 27**  
**(Three-part series)**  
[Planning & Conducting International Negotiations](#)

Force. [Conference details...](#)

### Missouri Community Service Commission Awards more than \$2.5 Million for AmeriCorps Programs

The Missouri Community Service Commission (MCSC) has awarded \$2,535,165 in funds to 12 Missouri programs for the 2006-2007 program year. For a list of programs receiving awards please click here: [MCSC Awards...](#)



### Back to School 2006



It's that time of year - so it's time for some amazing education stats. For example: How many students, teachers and principals there are in Missouri, how many bus drivers make the wheels on the bus go round and round, the number of lunches served (Hint: a lot!), and many more! [Read more...](#)

### Education Pays!

As students head back to school, remember that it pays to further one's education. The more education obtained, the more produced in average wages - up to five times as much in average annual wages for occupations requiring a professional degree versus those requiring short-term on-the-job training. [Read more...](#)



### State Tax Credits to Aid St. Luke Community Christian Center

The Missouri Department of Economic Development approved up to \$306,250 in NAP tax credits for the building. The tax credits are expected to leverage \$437,500 in donations to help construct a new facility to house youth and senior citizen programs and activities in the city of Wellington. [Read more...](#)

### Register Online Now

The Governor's Conference on Workforce Development is fast approaching and you can now register online at [WFD Conference](#). This year's conference is October 11-13, and the registration deadline is September 12. For the first time, we are accepting credit card payments to speed up registration processing.

The recognition of the successes and accomplishments made by various contributors to

### Manufacturing Program Offered at K.C. Community College

A new program to build manufacturing careers is being offered at Metropolitan Community College-Business & Technology Campus in Kansas City. Funded by a \$1.9 million grant from the U.S. Department of Labor, the Making It In KC, Manufacturing Career Training Program is designed to train participants to help meet the growing need for qualified manufacturing workers. [Read more...](#)

September 20 - 24, 2006  
[bioMonterrey06](#)

International  
Biotechnology Congress  
& Exhibition

September 21, 2006

[World Trade Day](#)

St. Louis

September 25 - 27, 2006  
[Governor's Conference on  
Economic Development](#)  
*Registration form now  
available!*

September 27, 2006  
[Third Annual Economic  
Outlook Conference](#)  
Springfield, MO

October 11 - 13, 2006  
[Governor's Conference on  
Workforce Development](#)  
"Transforming Missouri's  
Workforce: Building New  
Pipelines to Prosperity"

October 17 - 19, 2006  
[MOBIO Annual  
Conference/2006 Summit  
on Life Sciences and  
Annual Meeting](#)

October 31, 2006  
[Export Finance Seminar](#)  
Springfield

November 1, 2006  
[Export Finance Seminar](#)  
St. Louis

November 2, 2006  
[Export Finance Seminar](#)  
Kansas City

November 12 - 15, 2006  
[CoreNet Orlando](#)

[PAST ISSUES](#)

### **State Tax Credits to Remediate the St. Louis Army Ammunition Plant**

Gov. Matt Blunt announced the approval of state remediation tax credits that will help launch a \$22.67 million redevelopment effort of the St. Louis Army Ammunition Plant used historically as an ammunition plant from 1941 to 1989. The redevelopment will support at least 179 new jobs and turn the property into a mixed-use facility including retail, restaurant and commercial space. [Read more...](#)

### **State Grant Will Help Improve Water System in Hartville**

DED awarded a \$500,000 CDBG grant for major renovations to the 100,000-gallon storage tank; replace the additional ground storage water tank; modify the distribution system and install pressure-reducing valves, a generator and new meters throughout the system. [Read more...](#)

### **Neighborhood Assistance Tax Credits to Two Missouri Communities**

DED has approved \$97,355 in Neighborhood Assistance Program tax credits to help two additional community-based organizations raise funds for projects that strengthen and revitalize Missouri neighborhoods. [Read more...](#)

Missouri's Workforce Development System is always a highlight of the conference. Individual Achievement Award winners and the Harlan "Mac" McGinnis Workforce Professional winner will be honored at the conference opening session on Wednesday, October 11. We will also have new awards this year including, the Leadership and Innovation Award that will honor a workforce leader who has championed the design and application of new products and processes to strengthen a region's workforce; the Service Excellence Award that will recognize an organization that has developed non-traditional pipelines to enhance economic opportunities for hard-to-serve populations; and the Collaborative Excellence award that will award a group of partners who have formed strategic alliances beyond artificial or political boundaries to enhance the economic competitiveness of the region. These new award-winners will be presented at the luncheon held on Thursday, October 12. For more information about the conference, check out the website and stay tuned as additional information becomes available. [Register now...](#)

### **New Breed Logistics, Inc. Receives Enhanced Enterprise Zone Status**

DED has approved state tax credits under the Enhanced Enterprise Zone (EEZ) program for New Breed Logistics, Inc. in Kansas City. The company will receive up to \$233,380 in tax credits for the creation of 62 new jobs at an average wage of \$24,581 and new investment of more than \$3.5 million. [Read more...](#)

### **St. Louis Firm Opens Tech Center**

World Wide Technology Inc. has opened a 12,000-square-foot Integration Technology Center near its corporate headquarters in St. Louis. The facility can simultaneously accommodate servers, laptops, desktops and network components with a capacity to configure more than 30,000 systems per week. The company is one of the largest privately held companies in St. Louis, employing more than 1,000 people. [Read more...](#)

[July 2006 Missouri Focus issues](#)

[June 2006 Missouri Focus Issues](#)

## **[DED PRESS RELEASES](#)**

### **[QUICK LINKS](#)**

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[State of Missouri](#)

[Missouri LocationOne](#)

[GreatHires.org](#)

[Missouri Training and Employment Council \(MTEC\)](#)

[MERIC](#)

[Division of Tourism](#)

[Missouri Development Finance Board](#)

[Missouri Community Betterment](#)

[Missouri Community Service Commission \(MCSC\)](#)

[Missouri Arts Council](#)

[Missouri Economic Development Council \(MEDC\)](#)

[Associated Industries of Missouri \(AIM\)](#)



### Top Global Executives & Trade Envoys Arriving in St. Louis for International Business Summit



Trade envoys from more than 30 nations who want to do business with Missouri firms will join top global executives at World Trade Day, a major international business summit hosted in St. Louis on September 21, 2006. "The World's Super Economies - Doing Business in China, India & the European Union" is the theme of this year's World Trade Day St. Louis conference, which is open to businesses, non-profit organizations and the public. "Foreign trade representatives and business leaders are arriving in St. Louis to make new business contacts at this high-profile trade conference," said Stewart Dahlberg, Chairman of the St. Louis Regional International Partnership, which is organizing the event along with the Missouri District Export Council. [Read more...](#)

### Chemical Giant Lured to Texas with Incentives

United Kingdom-based INEOS, the world's third-largest chemical company, will bring 150 new jobs to League City, Tex. with its expansion and relocation of the company's North American business units. A five-year grant from the city, equaling as much as \$113,000, helped lure the company to League City. INEOS employees will contribute more than \$1.1 million to the annual tax base, and company operations will help create over 727 indirect jobs for the region, resulting in over \$28 million in new salaries. [Read more...](#)



### Genentech Unveils Massive Expansion Plan



Genentech, San Francisco Bay area's largest biotech firm, is planning to double its space and workforce over the next 10 years by adding 2.5 million square feet of building space that could accommodate 16,000 workers. The new development would be primarily office and laboratory space, with only 11 percent of the expansion dedicated to warehouse and manufacturing space. [Read more...](#)

### Kentucky Gains Nearly 700 Jobs

Four companies have received preliminary approval for tax credits from the Kentucky Economic Development Finance Authority to create at least 100 jobs each. Sister Schubert's Homemade Rolls Inc. will create 298 jobs, Kyosan Denso Manufacturing Kentucky LLC - 145 jobs, Fleetwood Travel Trailers of Kentucky Inc. - 150 jobs and A-Carb LLC - 100 jobs. [Read more...](#)



### Yacht Company Will Build Tennessee Plant



Vancouver, Wash.-based Christensen Yachts will build a \$20 million, 500-job plant near Knoxville, Tenn. on the shores of Tellico Lake. The company chose the Tellico Lake site because of its waterfront location, low business costs, interstate highway access and proximity to European markets and a major investor, a businessman in Chattanooga, Tenn. Christensen could employ as many as 1,000 people in six years. [Read more...](#)

[Missouri Enterprise  
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Commerce and Industry](#)

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DEPARTMENT OF ECONOMIC DEVELOPMENT

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